Holland & Hart

James Crowe

Partner

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James leads the firm's M&A practice and advises entrepreneurs, operating companies, and private equity and venture capital investors in complex financial transactions.

These transactions often take the form of mergers and acquisitions, private equity investments, and out-of-court restructurings. James has extensive experience in the technology and consumer products industries, as well as in the construction and oil and gas, business and financial services, aviation, and gaming industries.

James began his career at a Wall Street law firm and has worked in-house at a publicly traded technology and gaming company. These experiences, combined with his time at Holland & Hart, give him a unique perspective, which helps him to provide his clients with timely and realistic advice regarding their legal issues.

PRACTICES

Corporate
Mergers and Acquisitions
Securities and Capital Markets
Emerging Companies

INDUSTRIES

Technology
Food, Beverage, and Consumer Products
Construction and Development

EDUCATION

University of Colorado Law School, J.D., 2007
Journal on Telecommunication and High Technology Law, Articles Editor

Santa Clara University, B.A., 2003

BAR ADMISSIONS

New York
Colorado

EXPERIENCE

Mergers and Acquisitions

- Strategic acquisitions and dispositions
- Private equity transactions
- Financing and restructuring
- Roll-up transactions
- Leveraged buyouts
- Auction processes

Emerging Growth and Venture Capital

- Formation
- Financing
- Mergers and acquisitions
- Exit strategies

Corporate Governance and Transactions

- Business succession planning
- Commercial contracts
- Corporate governance
- Counseling to management and boards of directors

CLIENT RESULTS

Technology and Cybersecurity

NICE Ltd., the world's leading provider of telephone voice recording, data security and surveillance solutions, in multiple strategic acquisitions.

Bow River Capital Software Growth Equity fund in its majority recapitalization of AbsenceSoft LLC and Altvia LLC.

Bow River Capital Software Growth Equity Fund in its acquisition of Xyleme, Inc.

Bow River Capital Software Growth Equity in its majority recapitalization of Fresnel Software Corporation d/b/a Vitruvi, a geospatial-based Construction Management software platform.

Bow River Capital Software Growth Equity Fund and its portfolio company Xyleme Holdings, Inc., in its full-sale transaction of Xyleme to MadCap Software, Inc., a portfolio company of Battery Ventures.

HRSoft in the acquisition of CompTrak, a compensation management solution provider based in Toronto, Canada.

Webroot Inc. in its sale to Carbonite for $618.5 million.

The Western Union Company in multiple investments, acquisitions, and dispositions.

Optiv Inc., a Blackstone portfolio company, in its sale and recapitalization with an affiliate of KKR.

Optiv Security Inc. in multiple strategic acquisitions, including Communication Cable Company; Advancive, LLC; Adaptive Communications, LLC; Decision Lab LLC; Conexsys; and Clearshark, LLC.

Sphero in its acquisition of Specdrums.

Tax Guard in connection with its closing of a financial investment by Falfurrias Capital Partners.

MarketPay Associates, LLC (and its owner) in the sale of MarketPay to PayScale, Inc., a Warburg Pincus portfolio company.

JobApp Network, a Frontier Capital portfolio company, in its acquisition of talentReef, Inc.

Industrial and Oil & Gas

Pacific Pipe Company, Inc., a Hawaii-based distributor of engineered construction products serving municipalities and contractors in the water, wastewater, storm drainage, and irrigation industries, in its acquisition by Core & Main, Inc., a specialized distributor of water, wastewater, storm drainage, and fire protection products, and related services.

Conrad & Bischoff Inc. and its related companies in its acquisition by Parkland Corporation, through its wholly owned U.S. subsidiary Parkland USA.

DCP Midstream, LP in connection with its entry into a definitive agreement to acquire Permian Basin gathering and processing assets (“The James Lake System”) from Woodland Midstream II, for $160 million, subject to certain customary adjustments.

Bison Innovative Products in its acquisition by Fibergrate Composite Structures Incorporated, a division of RPM International, Inc.

Caliber Midstream Partners, LLC in a number of strategic transactions, including its acquisition of the North Dakota assets previously owned by American Midstream Partners, LP.

A Colorado-based oil and gas distributor in multiple strategic acquisitions.

An oil and gas distributor in its sale to an international fuel retailing company.

American Midstream Partners, LP in connection with its purchase of Blackwater Midstream Holdings, LLC and its subsidiaries from an affiliate of its sponsor for $60 million.

A national block and shape foam manufacturer in its sale to an EPS producer.

Holcim (US) Inc. and Related Entities in multiple asset dispositions in connection with the global merger of Holcim Ltd, and Lafarge S.A.

Colas Inc. and related entities in multiple asset acquisitions and dispositions, including the sale of an asphalt manufacturing and storage plant located in Mt. Pleasant, Tennessee; the acquisition of substantially all of Willits Company, Inc.'s aggregate assets and real property; and the sale of a liquid asphalt cement terminal, an emulsion plant, a polymer-modified asphalt cement plant, associated leases, and other property located in Laramie County, Wyoming.

Two Dot Consulting, LLC on the acquisition by Montrose Environmental Solutions, Inc., a high-growth global environmental solutions company and subsidiary of Montrose Environmental Group, Inc.

Aerospace Industry Transactions

Air Methods Corporation in its acquisition of Tri-State Care Flight for $222.5 million.

Air Methods Corporation in its sale to an affiliate of American Securities for $2.5 billion.

Sierra Nevada Corporation in its acquisition of a UK-and Germany-based aircraft company, 328 Support Services.

Sierra Nevada Corporation in its acquisition of Kutta Technologies, Inc., a leader in unmanned technologies with specialized capabilities in command/control, manned-unmanned teaming visualization, and airspace management/deconfliction.

Gaming Industry Transactions

Global Leveraged Capital in its acquisition of VKGS LLC.

Truckee Gaming in its acquisition of Pioneer Crossing Casinos, consisting of three Northern Nevada casino properties as well as additional land.

Truckee Gaming in its acquisition of the Club Fortune Casino in Henderson, Nevada, from Nevada Gold & Casinos, Inc.

Truckee Gaming in its sale of the Sands Regency Casino Hotel in Reno, Nevada, consisting of 833 guest rooms, a 30,000-square-foot casino, and five restaurants, to Jacobs Entertainment, Inc.

PUBLICATIONS

"Debt-Free Deals with "Free Debt" – Practical Solutions for Sellers with PPP Loans in M&A," *Holland & Hart News Update*, August 27, 2020

RECOGNITION

- *Chambers USA*, Up and Coming, 2022, 2023; Corporate/M&A, 2024, 2025
- *The Best Lawyers in America*®, Corporate Law; Mergers and Acquisitions Law, 2022-2025
- Colorado Super Lawyers® Rising Stars, Mergers & Acquisitions, 2013-2018